

**TONBRIDGE SWIMMING POOL
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1 APRIL 2011 TO 30 SEPTEMBER 2011**

CUMULATIVE TRADING STATEMENT			
	BUDGET	PROFILE	ACTUAL
	01.04.11-31.03.12	01.04.11-30.09.11	01.04.11-30.09.11
TOTAL EXPENDITURE	1,036,150	544,320	579,178
TOTAL INCOME	(983,450)	(620,230)	(509,054)
DEFICIT/(SURPLUS)	52,700	(75,910)	70,124

KEY PERFORMANCE INDICATORS						
		INCOME			USAGE	
		11-12 ACTUAL	11-12 PROFILE	10-11 ACTUAL	11-12 ACTUAL	11-12 PROFILE
SWIM - INDIVIDUAL	(1)	268,588	312,060	278,861	99,110	115,151
SWIM - SCHOOLS		11,495	15,550	13,693	7,184	9,719
SWIM - CLUB		9,286	9,250	8,831	-	-
HEALTH SUITE		25,660	39,750	28,150	5,792	8,973
COURSES	(2)	97,266	102,690	101,144	21,809	23,025
ANNUAL MEMBERSHIP		6,451	3,980	-	484	299
EXERCISE CLASSES		7,335	8,850	8,524	1,910	2,305
CATERING		171,121	187,120	171,533	-	-
GAMES HUT		16,373	19,750	13,327	11,063	13,345
OTHER		38,214	52,400	40,343	-	-
TOTAL		651,789	751,400	664,406	147,352	172,815

(1) Includes swim direct income accrued from 10-11 and to 12-13

(2) Includes course income accrued from 10-11

